

T-shirts, Assassin, Oki-swag, SDC & Pension Party

Starting in the day around 8:30 am at the OkiAJET tables set up outside the auditorium, I collected the remaining t-shirt money and distributed the t-shirts we had picked up. We had also managed to get the water coolers and had them placed out front, and we purchased some cups for those without a water bottle. CJ was distributing and collecting Assassin money and Candice was selling OkiJET swag. After the long and I'd reckon successful SDC, we headed out to the pension where hummus dip, a bonfire, swimming and chill vibes reigned supreme. While SDC was in November it took until nearly the very end of December to finish placing and delivering the remaining t-shirt orders, as well as finalize and furikomi the donation money from Assassin. In addition, with so many things occurring all at once I was not able to assess clearly our situation until I had everything finalized and reported upon. This is that report.

Summary: T-shirts

The original t-shirt order was somehow short a few shirts so we had to place another order and took any final t-shirt requests after SDC was over. In addition to the second amended order, we also had to ship one final undelivered t-shirt to Ishigaki costing us ¥360. In addition, due to someone's error on the printing press side, an extra Large sized t-shirt was printed and given to us free of charge. We of OkiAJET can decide what to do with the extra t-shirt. The business we used was called Mato in Naha near Tomari. Alex Hope Bruce also helped with all the translations to order the t-shirts, so we gave her a ¥1000 discount. In addition, due to winning the design contest Candice won one free shirt.

The total breakdown of t-shirt orders is laid out in the table below:

Types of Shirts	Number	Paid by Furikomi	Paid in Cash	Total Collected from JETs	Total Paid to Mato	Difference (+ or -)
Tank Top	14	10 x ¥2000	4 ¥2500	¥3,0000	¥2,3889	+ ¥6111
Unisex	32	24 x ¥2000	8 x ¥2500	¥6,8000	¥6,8040	- ¥40
Ladies Tee	13	13 x ¥2000	0 x ¥2500	¥2,6000	¥2,4570	+ ¥1430
AJET	10	8 x ¥2650	2 x ¥2650	¥2,6500	¥2,3274	+ ¥3226
Shipping Cost	N/A	N/A	N/A	N/A	N/A	- ¥360
Total	69	¥11,5200	¥3,5300	¥15,0500	¥13,9733	+ ¥1,0367

80% of the t-shirts were paid by furikomi. Our profit of ¥1,0367 is not entirely correct however when the following is taken into consideration; Kikaha paid cash fee in his furikomi (+ ¥500), Alex's discount (- ¥1000) and Candice's free shirt (- ¥2000). This changes out **total profit** to **¥7867**. In addition while it appears we only received/ordered 32 Unisex shirts (well, 33 including the extra we didn't even want/need), we paid for 34. Somehow in the confusion of the orders we ended up paying for 2 shirts twice. It's a simple mistake, and since we ended up tuning a profit not much harm was done. C'est la vie.

Summary: Assassin

With 19 participants playing, OkiAJET contributed ¥5000 as agreed upon in CJ's grant application. This ¥5000 was broken down into ¥2500 (the cost of a t-shirt) for the winner, and 5 OkiAJET pins worth ¥500 to the 5 people who died at certain number intervals (1st dead, 4th dead, and 7th dead, as well as 2nd and 3rd place finishers). In addition to the 19 players (who paid ¥500 per person), 3 other people donated (a total of ¥2901) to the cause out of the goodness of their hearts. Finally, while the pins were distributed to the dead winners, the champion instead decided to donate her winnings (¥2500) to the charity. The total donation runs down as follows:

Types of Donations	Donation
Participant Fees	¥9500
Other Donations	¥2901
Champions Prize	¥2500
Total	¥1,4901

CJ collected all of the money and furikomi'd it to the charity 子どもフードバンク 沖縄 (The Children's Food Bank of Okinawa). You can find out more about the charity at their website here: <http://kodomo555.ti-da.net/>. This event was a huge success and the charity a great choice.

Summary: Oki-swag

This year Candice decided to get some of her amazing designs made into stickers and pins. She sold them at one of the OkiAJET tables we had set up at SDC. After selling a good deal of her wears at SDC, we bought the remainder. I am holding onto them to pass them off to whoever is the next OkiAJET treasurer to sell again at next years SDC. Our projected profit and costs for this is shown in the table below.

Type of Swag	Amount	Approximate Cost of Manufacture/Purchase	Cost of Purchase	Cost of Sale	Cost of Sale Total	Profit Per Item	Total Profit
OkiJET pins	27	¥400 per pin	¥1,0800	¥500 per pin	¥1,3500	¥100	¥2700
Okinawa Stickers	45	¥150 per sticker	¥6750	¥300 per sticker	¥1,3500	¥150	¥6750
			¥1,7550 total ¥1,7000 actual		¥2,7000		¥9450 total ¥1,000 actual

This table only offers one potential scenario. We can of course always alter the cost of sale and make more or less money accordingly. As you can see, the estimated total costs are slightly higher than what I actually paid Candice for the swag, grossing ¥550 in difference. It also should be noted that since Candice bought the products in USD\$ this table represents the cost approximation in ¥YEN due to the fact that the exact exchange rate for that day is unknown. Given the unsure exact USD\$ to ¥YEN conversion I decided working with flat numbers rounded to their nearest easily divisible number was best. To estimate more precisely I will use the current exchange rate at **\$1 = ¥116** at the original orders product quantity in the table below to illustrate the differences.

Type of Swag	Cost Per Item	Shipping Costs	Total Cost	Total Cost at current ¥YEN Conversion	Cost Per Item at ¥YEN Conversion	Difference (+ or -) at purchase price
OkiJET pins (100)	\$2.70	\$65.00	\$335	¥3,8860	¥388.6	- ¥11.4
Okinawa Stickers (80)	\$1.0125	\$34.99 - \$8.10 promotional discount	\$107.89	¥1,2515.24	¥156.4405	+ ¥6.4405

Given this information, means we lost ¥307.8 total on the pins, and made ¥289.8225 on the stickers. Making a total loss of only ¥17.9775 (or rounded up ¥18). Considering we paid only ¥1,7000 for an estimated ¥1,7532 we are already approximately ¥532 to ¥550 ahead in profits in this purchase. Once all of the swag is sold we will likely make over ¥1,0000 on this deal (though like I said, this is dependent on how the next treasurer decides to sell these items).

Summary: SDC

This year the only direct costs OkiAJET had for SDC itself was to pay for the cups for the water cooler (which cost only ¥940).

Summary: Pension Party

As per usual we rented out the pension on Miyagi Island (宮城島) for the Friday night. We decided since everyone was going to come around 8:30-9:00 pm at the earliest that instead of offering food (as it would be too late to cook then eat without people becoming ravenous) we would provide party snacks and beer. The breakdown of attendees was as follows:

Type of Attendee	Rate	# of People	Total
Furikomi	¥2000 per person + Kikaha @ ¥1000	23	¥4,4000 + ¥1000 = ¥4,5000
Furikomi Refunds	¥2000 per person	- 4	- ¥8000 (minus)
Door Price (Islanders)	¥2000 per person	8	¥1,6000
Door Price (Standard)	¥2500 per person	8	¥20,000
		35	¥7,3000

The ¥2000 furikomi price, and ¥2500 door price was a welcoming and affordable incentive to attend the event, even after all the other SDC costs. Kikaha paid only ¥1000 and waved the furikomi service fee (¥378) which I owed him still from the furikomi test when we were making updated PDFs.

Pension costs on the other hand are a bit messier. Since we bought groceries on base (therefore in USD\$) we have receipts in both currencies. In addition, some money was "lost" in the conversion (damn exchange rates!). I've tried to illustrate the costs in full in the two charts below:

Expenditures	Cost Breakdown
Miscellaneous	¥3265
Pension	¥30,000
Expressway	¥650
¥ to \$ Exchange	¥30,000 = \$266.05
Total	¥ 6,3915

Expenditures	Cost Breakdown
Beer	\$92.65
Food + Tip	\$125.50 + \$5
Total	¥ 223.15
Remaining USD\$	\$42.90

After all was bought and paid for, I exchanged \$20 for ¥2000 (exchange rates be damned), and put the remaining \$22.90 + \$0.25 in extra change from Jenna into the American money float. Due to the exchange rate and currency conversion an exact total profit is difficult, but taken at a \$1 for ¥100 ratio, total income (¥7,3000) – total costs (¥5,6230) = **total profit for the SDC pension party is approximately ¥1,6770.**

Final Totals

	In Account	In Float (¥Yen)	Total	Total in Float (\$USD)
Pre-SDC Balance	¥10,2773	¥1,8972	¥12,1745	\$5.40
Current Balance	¥8,8391	¥3,5664	¥12,4055	\$28.55
Difference (+ or -)	- ¥1,4382	+ ¥1,6692	+ ¥2310	+ \$23.15

Treasurers' thoughts moving forward

- No more "Light" beer! Not popular! Only "real" beer moving forward.
- Veggies and humus dip was a huge hit, definitely continue for the next event. In addition I think it is a good idea to cut all "meals" from such late starting events. It's not worth the hassle.
- This was a great chill atmosphere and vibe.
- Whenever OkiAJET members are out exclusively doing association business and use the expressway OkiAJET will refund those costs.
- Assassin was a huge hit, and the charity a great choice for giving back to our communities.
- The OkiAJET table was of great use and helped organize everything at the start of SDC.
- Reminder to let JETs know that since we couldn't get Dr. Arse or Dr. McCrea that Dr. Arse has offered anyone who wants/needs a session he is offering them one for free. While it was unfortunate they were unable to attend this years SDC it also meant we did not have to spend money on their flights, hotels, and food.